A3940-1.3U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1989

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Anderson University
Augustana College
Augustana College-Sioux Falls
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Graduate School of Business
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Franciscan University - Steubenville
Grace College
Grand View College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chemical Engineering
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Business, Science & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa
University of Iowa-Engineering
John Carroll University
Judson College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Business Administration
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Washington University-School of Business
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 5, 1989 through August 7, 1989) and cumulatively (September 1, 1988, and August 7, 1989). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	241	1353	$24421	$24963	$28000	$25000	$19493	2727	6802	$25556	$25223	$28100	$26000	$22000
BUSINESS ADMIN (INCL MGMT	277	751	23360	22786	30000	24000	17000	920	2163	22603	22450	28000	22500	17000
DISTRIBUTION MANAGEMENT	4	16	22750	23003	*	*	*	42	98	24008	24211	28000	24500	19776
ECONOM & FINANCE (BANKING	121	882	22611	24865	27000	23000	17000	1152	3043	25012	24710	30000	25004	19000
HOTEL/RESTAURANT MGMT.	39	75	19595	19324	22000	20000	17600	69	199	19494	19657	22000	19500	17000
HUMAN RSRCS (incl LABOR R	13	61	24408	22410	*	*	*	72	197	23345	22842	28000	23000	18000
MANAGEMENT INFO SYSTEMS	17	153	24911	26473	*	*	*	257	667	26201	26772	30000	26400	23000
MARKETING/MARK MGMT (RESR	140	514	22928	22340	28000	23000	18000	969	2119	23038	22479	27600	23000	18000
REAL ESTATE	1	8	27500	23499	*	*	*	7	28	28371	23551	*	*	*
COMMUNICATIONS														
ADVERTISING	17	37	19029	19952	*	*	*	55	112	19087	19560	24000	18000	14000
COMMUNICATIONS	47	145	20616	20937	25500	20500	14796	195	443	20751	20819	27200	21000	14000
JOURNALISM	16	63	17594	21042	*	*	*	84	183	18738	20085	25000	18000	13520
TELECOMMUN/BROADCASTING	10	19	21900	22842	*	*	*	53	73	19255	20176	24000	19500	13200
EDUCATION														
ELEMENTARY EDUCATION	58	211	17474	19110	22500	18200	13000	196	594	16964	18767	21000	16738	12500
PRE-ELEMENTARY EDUCATION	3	7	16500	18176	*	*	*	12	17	15980	17016	*	*	*
PHYSICAL EDUCATION	5	29	18600	19914	*	*	*	20	64	17853	19583	21000	17850	14200
SPECIAL EDUCATION	11	32	19217	19639	*	*	*	33	120	20303	19815	25000	19000	17300
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	5	24	17896	19206	*	*	*	21	48	18774	18931	24180	17500	13000
TEXTILES & CLOTHING	24	28	18877	19037	23000	18100	16000	104	126	19270	19742	22000	19000	16000
MERCHANDISING MANAGEMENT	18	22	19894	19723	*	*	*	35	72	19146	19539	23000	19700	15000
HUMANITIES														
FOREIGN LANGUAGES	9	36	22189	21836	*	*	*	29	91	21014	21129	27000	20700	16300
LETTERS (incl English, Li	15	172	21024	21614	*	*	*	87	361	20365	20951	27500	20000	15000
VISUAL & PERFORMING ARTS	11	56	19588	19855	*	*	*	50	133	18956	18838	27996	18000	12456
HUMANITIES - OTHER	7	47	20829	20840	*	*	*	82	158	23618	22364	32760	22000	18000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	11	24	26105	23843	*	*	*	55	88	22667	21427	30500	21700	16400
HISTORY	5	141	22120	24612	*	*	*	40	227	21058	23348	26000	21600	14000
POLITICAL SCIENCE/GOVT	14	180	21164	24510	*	*	*	123	370	22329	23280	28700	22000	16000
PSYCHOLOGY	28	125	19947	20021	28500	18300	14000	154	354	19285	19400	28000	18000	12500
SOCIOLOGY	2	23	15650	18821	*	*	*	35	109	19106	18979	25000	19500	14000
SOCIAL SCIENCES-OTHER	37	127	19624	23765	26000	19000	15000	77	223	19842	22232	26000	19396	14800
ENGINEERING														
AEROSPACE & AERONAUTICAL	6	92	28981	29473	*	*	*	223	525	29397	29433	31500	29400	27040
AGRICULTURAL	+	1	+	27800				15	30	28394	26045	*	*	*
ARCHITECTURAL	5	12	26560	24648	*	*	*	8	43	26588	25530	*	*	*
BIOENGINEERING & BIOMEDIC	+	21	+	29133				19	47	27873	28581	*	*	*
CHEMICAL	37	361	32507	32952	35100	32500	30400	682	2121	33004	32949	34900	33000	31200
CIVIL	31	359	27359	27986	31824	26706	23524	542	1444	26190	27046	31000	25800	22880
COMPUTER	7	122	31029	29591	*	*	*	259	593	30764	30244	33280	31000	27900
ELECTRICAL/ELECTRONIC	99	1071	30973	30387	33500	31200	28000	1562	4352	30903	30594	33500	31200	28000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
INDUSTRIAL	8	216	$29115	$29136	*	*	*	442	962	$30105	$29660	$32700	$30160	$27500
MECHANICAL	114	831	31406	30310	$34000	$31200	$28000	1534	3870	30675	30490	33000	30900	28000
METALLURGICAL	4	17	31185	29462	*	*	*	164	274	30783	30631	33000	30900	28800
MINING (INCL GEOLOGICAL)	1	2	22000	26000	*	*	*	19	34	26582	26790	*	*	*
NUCLEAR	1	6	19000	26028	*	*	*	29	59	30859	30747	32400	31320	25343
PETROLEUM	6	48	30339	32304	*	*	*	11	165	32728	32789	*	*	*
TEXTILE	+	+	+	+				+	46	+	26633			
ENGINEERING TECHNOLOGY	27	237	26915	28386	31500	27500	20680	196	627	28561	28342	33000	28500	22644
INDUSTRIAL TECHNOLOGY	2	69	22700	26828	*	*	*	15	153	26081	26731	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	7	37	21586	20865	*	*	*	19	86	22211	22182	*	*	*
ANIMAL SCIENCES	3	12	18795	19226	*	*	*	8	35	18623	19328	*	*	*
PLANT SCIENCES	5	21	17279	17635	*	*	*	9	30	18155	18354	*	*	*
NATURAL RESOURCES	5	14	21359	20916	*	*	*	11	27	22572	21256	*	*	*
OTHER AGRICULTURAL SCIENC	2	13	21500	21337	*	*	*	9	81	20456	21605	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	68	510	28602	28906	32136	30000	24000	592	1726	28383	28659	32456	28800	23000
COMPUTER PROGRAMMING	8	20	25708	25985	*	*	*	35	138	25528	28316	30400	27000	19800
INFORMATION SCIENCES & SY	18	82	24255	24675	*	*	*	122	427	26278	26428	30300	26750	22000
SYSTEMS ANALYSIS	2	4	28300	26684	*	*	*	16	29	29503	28833	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	6	15	22483	23980	*	*	*	70	96	24671	24416	31000	25000	19000
HEALTH SCIENCES	1	27	25000	22196	*	*	*	3	61	27967	21480	*	*	*
NURSING	66	111	25529	25169	30000	24241	23030	205	334	25376	24915	31000	24253	21000
PHARMACY	2	198	35500	37727	*	*	*	42	308	33686	36815	40000	34000	29700
SCIENCES														
ACTUARIAL	5	30	30904	23081	*	*	*	30	62	30737	26778	33000	31000	28020
ARCHITECTURAL & ENVIRONME	5	88	21100	24986	*	*	*	9	120	21722	24660	*	*	*
BIOLOGICAL	11	57	21203	22098	*	*	*	47	126	19951	21495	26000	20000	14000
CHEMISTRY	12	55	26725	25361	*	*	*	65	188	24515	26307	29400	25600	16500
GEOLOGY & GEOLOGICAL SCI	+	10	+	23579				5	29	20877	23674	*	*	*
MATHEMATICS	23	150	22637	25783	28000	22300	18000	97	395	26255	26407	33000	26400	18300
PHYSICS	+	17	+	27199				10	68	26138	28022	*	*	*
OTHER PHYSICAL & EARTH SC	1	10	25000	22100	*	*	*	2	25	24713	22537	*	*	*
TOTALS	1804	10307						14881	39018					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	188	976	$26151	$25551	$29900	$26000	$23500	2165	5468	$26134	$25727	$28500	$26500	$23500
ACCOUNTING (PRIVATE)	119	396	22940	23587	27500	23700	17499	711	1516	23611	23517	27500	24000	18500
COMMERCIAL BANKING (CNSMR	23	120	18551	22113	23000	18700	14500	91	370	21234	21676	26000	21504	15000
COMMERCIAL BANKING (LENDG	30	76	21923	22381	26000	21800	18500	161	299	22819	22835	27000	22500	18500
INVESTMT BANKING (CORP FN	2	63	18500	26404	*	*	*	29	141	27548	26750	35000	26000	20400
INVESTMT BANKNG (M & A)	+	3	+	27167				18	31	30000	29097	*	*	*
INVESTMT BANKG (REAL EST)	+	14	+	19657				4	27	33750	22574	*	*	*
INVESTMT BANKG (SALES & T	1	18	24100	26728	*	*	*	22	50	23691	24266	30000	23500	18000
FINANCIAL/TREASURY ANALYS	58	418	24678	27264	30000	25000	19000	392	1056	26294	26367	31030	26496	21000
PORTFOLIO MGMT/BROKERAGE	9	52	27167	23744	*	*	*	37	141	25557	23772	32000	25000	19200
UNDERWRITING	8	62	21972	21690	*	*	*	60	209	20917	21858	25000	21000	17000
MARKETING														
ADVERTISING	9	27	16278	19126	*	*	*	33	84	19033	19358	26000	18000	14000
BRAND/PRODUCT MANAGEMENT	16	105	22283	23628	*	*	*	114	366	24108	23623	31000	24000	17500
BUYER/MERCHANDISING	49	136	21679	22237	26400	21000	17500	365	618	21855	22010	26000	21200	18000
MARKET RESEARCH	17	107	21453	27017	*	*	*	71	240	23553	25636	30000	24000	16500
SALES	189	649	23074	23290	30000	23000	17000	1106	2480	23350	23188	30000	23508	17000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	2	17	22000	20553	*	*	*	24	55	20729	20902	27600	22050	13520
MEDIA PLANNING	2	13	20000	19772	*	*	*	7	30	16654	20263	*	*	*
ON-AIR REPORTING	+	+	+	+				8	8	16438	16438	*	*	*
PRODUCTION	3	20	15433	21329	*	*	*	25	66	21461	22982	30600	20000	13000
PUBLIC RELATIONS	9	49	18037	19980	*	*	*	47	133	20139	20118	30000	18000	12000
WRITING / EDITING	9	48	17981	21090	*	*	*	62	165	18292	20239	24500	16800	13520
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	5	18	19698	20551	*	*	*	20	61	19992	19582	24464	19447	16020
FINANC,TAXA, MONETARY POL	5	107	20671	25392	*	*	*	14	166	21923	24253	*	*	*
ECONOMIC PROGRAMS	1	7	20000	21979	*	*	*	6	25	21150	21081	*	*	*
LAW ENFORCEMENT	8	22	28375	25030	*	*	*	43	78	23273	22078	33000	22500	17000
MILITARY	5	68	21299	22970	*	*	*	55	198	21340	22087	25343	20000	16656
NATIONAL SECURITY	1	7	20700	23060	*	*	*	12	24	25168	24771	*	*	*
URBAN / REGIONAL PLANNING	2	10	19850	23302	*	*	*	9	31	22252	22819	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	13	113	18592	21019	*	*	*	71	242	19358	21054	25343	18100	13500
COUNSELING	9	34	16611	18177	*	*	*	40	97	17158	17675	26000	15000	10000
FUNDRAISING / DEVELOPMENT	2	13	16398	19092	*	*	*	4	19	20674	19057	*	*	*
SOCIAL WORK	14	25	16888	16702	*	*	*	46	87	16451	16550	20800	16000	12480
ENGINEERING														
BIOENGINEERING	+	10	+	31753				9	66	27238	30924	*	*	*
DESIGN / CONSTRUCT	117	720	29932	29274	35000	30500	24960	994	2786	28441	28849	32700	29000	22932
ENVIRONMENTAL/SANITATION	4	47	22025	26579	*	*	*	60	274	27015	28271	32800	27500	22000
MANUFACTURING/INDUSTRIAL	107	669	29793	29860	33000	30600	26000	1790	3534	30659	30492	33000	30900	28000
SYSTEMS / PROGRAMMING	6	135	28023	29424	*	*	*	215	587	30687	30036	33000	31000	27816
POWER SYSTEMS	6	125	29917	29846	*	*	*	161	530	30255	30093	32400	30600	27560
SOFTWARE DESIGN & DEVELOP	9	243	28800	30608	*	*	*	173	737	30289	30537	33600	30452	26000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	9	68	$29456	$30661	*	*	*	174	484	$31225	$30888	$33500	$31500	$29199
RESEARCH & DEVELOPMENT	20	278	30061	29480	$33000	$31000	$25343	395	1232	31222	30658	34250	31500	26540
TESTING	8	177	27995	28563	*	*	*	176	576	29202	28990	32500	30306	24342
PROCESS ENGINEERING	31	593	32902	31432	35400	32500	30000	517	2341	32334	31902	34800	32500	29700
OTHER ENGINEERING	46	249	31218	29434	33600	31610	28500	696	1465	31002	30614	33800	31200	28200
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	57	349	26013	27572	31400	25500	21000	482	1390	27239	27559	31830	27500	22000
INFORMATION SYSTEMS	21	148	25293	25870	30000	25980	20200	266	574	27078	26766	31500	27000	24000
SYSTEMS ANALYSIS & DESIGN	33	216	27971	28587	31500	28500	23500	256	784	28410	28321	32456	28698	23500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	8	49	29315	27938	*	*	*	55	137	29412	28437	33000	30000	24240
AGRICULTURE/NAT'L RESOURC	6	43	18049	19065	*	*	*	33	149	21769	20984	28800	21000	16500
ARCHITECTURE	5	36	21100	21508	*	*	*	11	69	20864	22241	*	*	*
CONSULTING	40	366	26376	28947	31000	26000	22000	622	1336	27769	28373	32500	27500	24000
HUMAN RESRCS /INDUS RELS	23	91	24337	23718	28500	25000	18600	108	266	22789	22937	30000	22200	16000
MANAGEMENT TRAINEE	251	969	20605	21943	26000	20000	15600	1079	2928	21759	22080	28000	21000	16500
MATH/STATISTICIANS	2	22	21000	24411	*	*	*	8	64	26121	25546	*	*	*
NURSES / PERSONAL CARE	65	112	25475	25211	30000	24250	23030	205	335	25383	24958	31096	24253	21000
OTHER HEALTH RELATED (EX	16	242	23669	34528	*	*	*	144	501	26214	31011	35520	25000	18000
PARALEGAL	3	87	16100	21354	*	*	*	11	113	18656	20958	*	*	*
PERFORMING ARTS (ENTERTAI	+	5	+	20983				6	15	15189	16970	*	*	*
RESEARCHERS NON-TECHNICAL	+	16	+	23905				11	47	21005	23140	*	*	*
RESEARCHERS - TECHNICAL	3	19	30800	25904	*	*	*	38	65	22201	22397	30940	22000	14000
TEACHING	100	430	18244	19106	22300	18435	13500	314	1052	17830	18989	22753	18000	13000
TOTALS	1804	10307						14881	39018					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	9	115	$28156	$28772	*	*	*	67	463	$28709	$28849	$33000	$29000	$24500
MBA--NON-TECH	118	240	35221	33794	$43000	$34350	$26200	433	885	35031	33873	43500	34020	26400
MBA--TECH	41	88	35854	33532	42000	35000	28000	156	268	38577	37102	50000	38000	29000
MS-BUSINESS	+	12	+	34303				18	60	33543	33244	*	*	*
DISTRIBUTION MANAGEMENT	+	2	+	30450				+	3	+	30600			
ECONOMICS & FINANCE (BANK	8	29	31349	30570	*	*	*	118	194	35387	34050	44000	35000	25220
HOTEL/RESTAURANT MNGMT	1	1	20100	20100	*	*	*	1	1	20100	20100	*	*	*
HUMAN RESOURCES (INCL LAB	2	13	34500	32100	*	*	*	10	44	31932	31947	*	*	*
MANAGEMENT INFORMATION SY	+	4	+	33984				21	42	33767	32067	41100	36000	25500
MARKETING/MKTNG MGT (RESE	5	10	32080	31966	*	*	*	49	70	35665	34105	43000	36000	25000
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	1	2	15600	19800	*	*	*	1	5	15600	23520	*	*	*
JOURNALISM	+	1	+	24000				+	5	+	23240			
EDUCATION														
EDUCATION ADMINISTRATION	4	4	24250	24250	*	*	*	10	16	23600	23971	*	*	*
ELEMENTARY EDUCATION	1	14	25700	22454	*	*	*	10	31	20328	22037	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	1	+	12000			
READING EDUCATION	+	+	+	+				1	1	16380	16380	*	*	*
SPECIAL EDUCATION	1	11	24000	21791	*	*	*	8	27	22048	21810	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				2	2	18054	18054	*	*	*
LETTERS	+	4	+	23251				3	9	22000	24334	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				2	14	21500	19945	*	*	*
HUMANITIES - OTHER	1	1	24000	24000	*	*	*	2	2	32000	32000	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	1	+	18000				3	5	19575	19185	*	*	*
POLITICAL SCIENCE / GOVT	4	7	23500	30029	*	*	*	5	12	22800	29409	*	*	*
PSYCHOLOGY	2	9	19600	25737	*	*	*	9	27	21967	24390	*	*	*
SOCIOLOGY	+	+	+	+				2	5	20679	24272	*	*	*
SOCIAL SCIENCES - OTHER	9	17	29006	27603	*	*	*	13	26	26152	26030	*	*	*

continued

MCPA REGIONAL Report No. 6 SEPTEMBER 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	14	+	$35710				43	84	$34054	$34381	$36400	$34000	$31734
AGRICULTURAL	+	1	+	32400				+	1	+	32400			
BIOENGINEERING & BIOMEDIC	+	+	+	+				9	11	34967	34930	*	*	*
CHEMICAL	3	64	$31541	35548	*	*	*	41	209	35037	35952	37200	36120	32000
CIVIL	3	49	32267	31180	*	*	*	100	203	30304	30833	35000	30000	25300
COMPUTER	3	21	32500	35170	*	*	*	43	100	36380	36760	39500	36500	31000
ELECTRICAL/ELECTRONIC	13	156	36268	35504	*	*	*	213	661	36450	36215	39500	36600	33000
INDUSTRIAL	+	45	+	33835				45	119	35177	34295	42000	34800	32000
MECHANICAL	8	82	37225	34525	*	*	*	208	470	35349	35131	38400	35450	32400
METALLURGICAL	1	3	33000	37600	*	*	*	30	69	34734	35039	37000	34550	32220
MINING & MINERAL	1	2	32040	33768	*	*	*	9	14	31042	31920	*	*	*
NUCLEAR	+	7	+	35998				7	16	34600	34888	*	*	*
PETROLEUM	+	4	+	36825				+	27	+	38231			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	1	2	22000	25250	*	*	*	15	21	28288	27753	*	*	*
HEALTH SCIENCES	3	7	28115	23952	*	*	*	14	21	22550	22572	*	*	*
NURSING	+	1	+	33600				3	8	21000	26780	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	11	+	23900				+	14	+	23835			
ARCHITECTURAL & ENVIRONME	+	1	+	34980				1	3	24000	27327	*	*	*
BIOLOGICAL	+	+	+	+				4	5	24400	25063	*	*	*
CHEMISTRY	4	14	31000	29390	*	*	*	19	50	31987	31382	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	5	63	37282	35294	*	*	*	99	251	36360	35690	40000	38000	30000
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	22	+	32927				6	80	18833	31148	*	*	*
MATHEMATICS (INCL ACTUARI	3	11	27547	29647	*	*	*	10	36	29509	30932	*	*	*
PHYSICS	+	4	+	32681				2	14	23923	30686	*	*	*
POLYMER	+	+	+	+				2	6	41750	34137	*	*	*
TOTALS	255	1169						1867	4712					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/89 THROUGH 8/9/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	52	91	$35533	$35815	$42900	$36000	$28000
MBA--TECH	6	7	37533	38600	*	*	*
OVER 2 TO 4 YEARS							
MBA--NON-TECH	59	106	38411	38571	45000	38400	30000
MBA--TECH	9	23	37911	36006	*	*	*
OVER 4 YEARS							
MBA--NON-TECH	74	139	44457	44474	57600	44850	32000
MBA--TECH	13	36	58385	50628	*	*	*
TOTALS	213	402					

CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	295	529	$43667	$41283	$55000	$45000	$28000
MBA--TECH	81	136	47246	44282	62000	45000	34000
OVER 2 TO 4 YEARS							
MBA--NON-TECH	306	605	44176	42952	55000	44200	32400
MBA--TECH	169	263	48248	46921	60000	48000	36000
OVER 4 YEARS							
MBA--NON-TECH	281	540	45444	44529	57000	45500	32000
MBA--TECH	117	212	52489	49296	70000	52000	40000
TOTALS	1249	2285					

1 Years of previous full time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/89 THROUGH 8/9/89							CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	3	+	$44333				3	6	$50333	$47333	*	*	*
COMPUTER & INFOR SCIENCES	1	3	$57700	48117	*	*	*	12	19	48433	49743	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	8	19	54106	47075	*	*	*	16	33	47709	44168	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	2	5	47750	38060	*	*	*	2	5	47750	38060	*	*	*
ENGLISH	1	4	24000	23750	*	*	*	2	8	22000	24125	*	*	*
FOREIGN LANGUAGES	+	3	+	25000				+	4	+	25250			
PSYCHOLOGY	+	1	+	26462				8	11	36769	32965	*	*	*
SOCIOLOGY	+	+	+	+				+	1	+	27000			
ENGINEERING														
AEROSPACE	+	3	+	45647				+	12	+	49493			
CHEMICAL	9	55	50507	47331	*	*	*	64	212	48214	47717	$51500	$48500	$46680
CIVIL	1	6	34400	42033	*	*	*	2	13	35200	39438	*	*	*
COMPUTER	+	4	+	51249				4	9	54725	52433	*	*	*
ELECTRICAL/ELECTRONIC	1	30	55000	53205	*	*	*	21	75	49504	50482	56000	51600	42900
MECHANICAL	+	6	+	48967				7	21	45171	46771	*	*	*
METALLURGICAL	+	7	+	46643				3	24	43673	48464	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	4	6	46875	45470	*	*	*	5	8	43500	43278	*	*	*
BIOLOGICAL	1	1	50000	50000	*	*	*	1	1	50000	50000	*	*	*
CHEMISTRY	12	41	44424	42888	*	*	*	88	198	44001	43147	47000	44002	41500
GEOLOGICAL SCIENCES	+	6	+	32417				+	15	+	33431			
MATHEMATICS	1	4	49900	53375	*	*	*	2	8	37450	45438	*	*	*
PHYSICS	2	10	49500	41599	*	*	*	6	28	42500	42263	*	*	*
POLYMER	1	1	50000	50000	*	*	*	10	14	45227	44626	*	*	*
TOTALS	44	218						256	725					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	26151 2063 45000/23500	24917 6		22080 42 30000/15648	26125 4	23841 18	22188 5	24180 16	24050 20 28000/21500
BUSINESS ADMIN (INCL MGMT	25833 71 36000/24000	18000 3	30000 1	21743 68 34000/16500	21340 5	19340 15	21891 13	27199 27 38000/24000	23862 49 45000/15000
DISTRIBUTION MANAGEMENT						28500 1			
ECONOM & FINANCE (BANKING	27028 107 32000/25000	15000 1		23497 252 45000/18500	30073 45 48000/21500	24883 6	25675 16	27384 144 39500/24000	24257 103 45000/15000
HUMAN RSRCS (incl LABOR R	27000 2			15000 1				26029 7	
MANAGEMENT INFO SYSTEMS	26438 25 39600/25000	15500 1		20910 4	20000 1	28080 6	25938 13	25647 17	25150 8
MARKETING/MARK MGMT (RESR	24200 10	20643 7	18400 2	22780 36 30000/18504	20100 1	24655 18	20503 10	25238 16	19645 22 30800/15000
REAL ESTATE	26000 1								
ADVERTISING	18000 1	15700 5	21794 2			16611 9	17750 2	16500 1	
COMMUNICATIONS		21400 10		15748 5	25000 3	16077 13	20000 2	23161 9	25800 5
JOURNALISM		19000 5		18833 3		17460 17	14500 2	21998 2	
TELECOMMUN/BROADCASTING						17580 15			
ELEMENTARY EDUCATION							20000 1		18000 1
HUMAN ECOLOGY (HOME ECONO				30000 1				14000 1	22000 1
MERCHANDISING MANAGEMENT				16000 1					
FOREIGN LANGUAGES				24500 2				28050 5	
LETTERS (incl English, Li		26000 1		19440 5	31500 1	18500 7	20000 1	23889 4	25000 2
VISUAL & PERFORMING ARTS		12000 1	13520 1			17973 3		20333 3	22498 2
HUMANITIES - OTHER	23000 1			22700 4	33000 2	19900 2	18000 1	23000 1	
CRIMINAL JUSTICE				19200 1	16800 1	30500 1		22500 1	35000 1
HISTORY			17050 2	21650 4	32500 1			25650 4	24000 1
POLITICAL SCIENCE/GOVT		23000 1		22667 3	29786 7	20250 4	20000 1	27129 7	23933 9
PSYCHOLOGY		17000 1		17600 4	31875 4	13000 1	28500 2	23500 4	32000 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 /00 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
SOCIOLOGY				21650 2				25000 1	
SOCIAL SCIENCES-OTHER				17500 2			17008 2	26000 1	24500 2
AEROSPACE & AERONAUTICAL								30300 7	
ARCHITECTURAL								26633 6	
BIOENGINEERING & BIOMEDIC	27000 2							28133 3	
CHEMICAL			35400 1				27600 1	30605 25 37000/27500	
CIVIL			23616 8			31685 2		26488 121 34500/24000	
COMPUTER	27667 3					30500 8	28926 13	30890 15	30000 1
ELECTRICAL/ELECTRONIC	28249 6		30000 1	28000 1	29333 3	31760 45 39500/29520	31367 12	29568 99 35000/26500	
INDUSTRIAL	29000 1			29100 2	30000 1	29254 4	25593 3	30342 67 39500/26000	
MECHANICAL	27500 4		25886 7	30400 1		31738 4	30000 3	29458 91 34500/26000	33400 1
METALLURGICAL	30200 2							31100 4	
MINING (INCL GEOLOGICAL)								21921 7	
NUCLEAR								32040 1	
ENGINEERING TECHNOLOGY	26000 2						29583 3	32333 3	25000 1
AGRIBUSINESS				18500 1				22000 1	
PLANT SCIENCES			22000 1					12896 1	
NATURAL RESOURCES								24000 1	
COMPUTER SCIENCE	27611 9		39900 1	21600 5	25000 1	28862 27 37000/24500	27697 62 50000/22800	29028 45 34000/26500	27300 5
COMPUTER PROGRAMMING	26400 1					25000 1	18833 3	24940 5	
INFORMATION SCIENCES & SY	26944 16			24500 2		23600 1	22566 9	26214 7	23000 1
SYSTEMS ANALYSIS							30000 1	28596 2	
ALLIED HEALTH				27000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG		ADVERTISING		ARCHITECTURAL		BANKING (COMME		BANKING (INVES		COMMUNICATION		COMPUTER SFT/D		CONSULT SVCS		FINANCE	
ACTUARIAL	33000	1													31210	10	28000	1
ARCHITECTURAL & ENVIRONME					17700	2												
BIOLOGICAL							11856	1										
CHEMISTRY	26000	1							32500	1					26200	1		
MATHEMATICS	27725	4					21840	1	30000	3	25667	3	22700	4	30242	19	35000	1
PHYSICS	23500	1											33600	1	26000	1		

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	HOSPITALITY(AM		HOSPITALITY(HO		INSURANCE		LEGAL SVCS		MERCHANDISING		PERSONNEL SUPP		PROTECTIVE SER		PUBLISHING		REAL ESTATE	
ACCOUNTING	18650	4	22189	9	22015 26000/19050	38			20259 36000/14000	27	25850	2	26100	1	22500	1	19625	4
BUSINESS ADMIN (INCL MGMT	17849	6	18095 23100/14500	27	21774 32500/18000	54	21150	2	19557 40000/15600	177	19833	3			25250	4	27000	2
DISTRIBUTION MANAGEMENT									23550	6								
ECONOM & FINANCE (BANKING	14200	2	20300	4	23234 35000/19500	73			22074 40000/17500	66	15120	1			23129	7	27045	11
HOTEL/RESTAURANT MGMT	13863	6	19481 24000/17500	56					21176	1								
HUMAN RSRCS (incl LABOR R			20000	8	24517	6	18000	1	20429	14					23750	2		
MANAGEMENT INFO SYSTEMS					24845 27000/23000	38			26563	12								
MARKETING/MARK MGMT (RESR	19000	2	27800	6	21225 32000/17000	46			22014 40000/18200	272	20670	5	17500	1	20971	7	24000	1
REAL ESTATE																	28767	6
ADVERTISING			24000	1	21000	1			19233	6					14000	5	20500	2
COMMUNICATIONS	14488	5	18523	6	22389	13	25500	1	19649 30000/15000	31			34000	1	16443	6	18500	1
JOURNALISM					24750	2			20420	9			20000	1	16237 24000/13000	20		
TELECOMMUN/BROADCASTING					18500	1			21371	17	13000	1			13959	2		
ELEMENTARY EDUCATION									20000	1								
HUMAN ECOLOGY (HOME ECONO									19600	4								
TEXTILES & CLOTHING			18000	1					19309 26000/16500	90								
MERCHANDISING MANAGEMENT	15000	1	20000	1					18845 26000/15000	29								
FOREIGN LANGUAGES	16500	1	20000	1	23000	1			19500	6								
LETTERS (incl English, Li			21333	3	20216	5			18549	13	26333	3			16202	10		
VISUAL & PERFORMING ARTS	20000	1					12000	1	12500	2					29000	1		
HUMANITIES - OTHER	16600	2	19911	3	19480	5	27000	1	20294	18	14600	1						
CRIMINAL JUSTICE			21700	1	22750	2	18607	3	16796	4			18500	1				
HISTORY					23000	1	21500	1	22167	3			12000	1	19000	2		

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
POLITICAL SCIENCE/GOVT	20450 1		23200 10	16000 3	20013 23 29000/16000			24350 2	
PSYCHOLOGY	20000 1	15733 3	22896 6	20750 2	19177 26 40000/14000				40000 1
SOCIOLOGY		22000 1	24000 1		18017 6				
SOCIAL SCIENCES-OTHER		18600 1	22000 2		19485 7				
CHEMICAL					28000 1				
COMPUTER			29250 2		25100 2				
ELECTRICAL/ELECTRONIC			29500 1			23000 1			
INDUSTRIAL			26196 1		30272 5				
MECHANICAL			27500 2		28000 1				
METALLURGICAL			27000 1						
ENGINEERING TECHNOLOGY			23065 3		22500 1				
NATURAL RESOURCES		20000 2							25000 1
OTHER AGRICULTURAL SCIENC	13000 1	18500 1							
COMPUTER SCIENCE	16000 2		25427 23 30000/22700	30000 1	25888 12		30150 2	25167 3	
COMPUTER PROGRAMMING			26766 2		19760 1				
INFORMATION SCIENCES & SY		18600 1	26403 12		25980 10			24128 1	
ALLIED HEALTH					17500 1				
PHARMACY					38492 12				
ACTUARIAL			30764 16						
BIOLOGICAL					16280 2	17000 1			
CHEMISTRY			23500 1		18000 1				
MATHEMATICS			26721 16		24733 3			18500 1	

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	25750 2	20012 5	25046 15	22778 9	19704 4	21055 37 34000/19400	21727 27 26500/19800	20400 5	20700 5
BUSINESS ADMIN (INCL MGMT	16230 2	21940 23 27300/18000	23004 15	21888 17	17930 3	21175 16	22875 11	21200 3	22917 6
DISTRIBUTION MANAGEMENT		23025 15		22992 1		19800 1	19776 1		
ECONOM & FINANCE (BANKING	22940 2	22706 13	23867 9	21800 10	23600 2	20019 23 25500/16067	21983 3	22000 1	26357 7
HOTEL/RESTAURANT MGMT				18900 3				21300 2	
HUMAN RSRCS (incl LABOR R		25250 2		18000 1		24000 1	21104 2		
MANAGEMENT INFO SYSTEMS		22200 5	27965 6	23600 2		22400 2	29750 2		22000 1
MARKETING/MARK MGMT (RESR	18220 4	23000 13	25661 11	19870 23 28000/18000	23000 1	22624 3	19200 3	26100 2	22425 14
ADVERTISING		24000 1		19000 2					
COMMUNICATIONS		18000 1	19000 1	20682 6	18133 3	22000 3		30000 1	20000 1
JOURNALISM			30000 1	19200 1	14400 1	19500 2	12600 1		22250 2
TELECOMMUN/BROADCASTING		12583 1		18000 1	14638 2				20000 2
ELEMENTARY EDUCATION					17727 140 26880/12000				20800 1
PRE-ELEMENTARY EDUCATION					16124 11				
PHYSICAL EDUCATION			21000 1	19500 2	17218 14				
SPECIAL EDUCATION					20303 33 38000/17300				
HUMAN ECOLOGY (HOME ECONO		12000 1			20250 4		15000 1	15000 1	
TEXTILES & CLOTHING							27499 1		
FOREIGN LANGUAGES					21115 7	17433 3	14560 1		
LETTERS (incl English, Li		21000 3		16000 1	20208 12		19134 6	20250 2	
VISUAL & PERFORMING ARTS				17792 5	17368 10	20333 3	15000 1		
HUMANITIES - OTHER	22100 1	30000 1	34000 2		18117 2		23047 6		
CRIMINAL JUSTICE					19831 3	22650 6	26007 18	18750 2	12480 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
HISTORY				25000 1	18203 6	20435 5			25000 1
POLITICAL SCIENCE/GOVT	21750 2	22875 4	25000 2	19075 4	21081 2	20419 14	20600 4	22000 1	
PSYCHOLOGY		18000 1	15600 1	16000 1	15281 14	17928 2	17709 9	21096 12	19339 7
SOCIOLOGY				21250 2			20000 3	22250 4	15680 5
SOCIAL SCIENCES-OTHER	20000 1	14000 1		21333 3	19114 7	20888 8	18804 6	17750 2	17133 3
AEROSPACE & AERONAUTICAL						26255 12			
AGRICULTURAL				27500 1		29199 1			
BIOENGINEERING & BIOMEDIC						20463 1			
CHEMICAL	32733 6		32700 3	32700 1	25000 1	25863 3		34800 1	32010 2
CIVIL	28560 2	23813 62 32000/22800	29871 12	29194 13		24595 22 27000/24000	25574 179 34788/22932		23776 1
COMPUTER	33000 4		31101 7			26537 6	25343 1	29500 2	
ELECTRICAL/ELECTRONIC	30279 13	33000 1	30848 86 39500/29100	31178 11		25205 63 33600/19654	29206 3	30000 1	
INDUSTRIAL	30275 4	28825 4	28933 6			27539 12		24820 2	29000 1
MECHANICAL	30240 5	29594 7	30462 42 36500/28500	29257 6	30000 1	25155 28 34000/20463	26525 6		29000 1
METALLURGICAL	30000 2	22800 1				23820 1			
MINING (INCL GEOLOGICAL)						25200 1			
NUCLEAR			31574 10			25129 5			
PETROLEUM		26440 2					25752 1		
ENGINEERING TECHNOLOGY		35250 2	22350 2			25000 1			
INDUSTRIAL TECHNOLOGY				27302 5		25000 1			
AGRIBUSINESS						20000 1			
ANIMAL SCIENCES						15200 1			
PLANT SCIENCES				16000 2					

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 3 - PAGE 3

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
NATURAL RESOURCES			30000 3				17167 3		
COMPUTER SCIENCE	28908 8	25987 7	26277 18	26988 10	26750 4	20658 10	21626 8	25125 4	16500 1
COMPUTER PROGRAMMING			25500 1		19800 1			28367 3	22500 1
INFORMATION SCIENCES & SY	21000 1		25067 3	22250 2		19686 2	19872 1		27500 1
SYSTEMS ANALYSIS			26248 2						
ALLIED HEALTH				21500 2	16300 1			24597 45 33000/19700	25911 19
HEALTH SCIENCES								27500 2	
NURSING					29000 1	23500 2	37000 1	25320 192 40000/21000	24200 6
PHARMACY	32076 1							34189 14	20500 2
ARCHITECTURAL & ENVIRONME		26800 1		21125 4					
BIOLOGICAL	18355 4				16780 5	16357 2	19369 3	22522 9	20767 3
CHEMISTRY	21167 3				15340 7	19000 1		21000 2	
GEOLOGY & GEOLOGICAL SCI					11400 1	19493 2	27000 1		
MATHEMATICS		23833 3	26200 2	22000 1	19760 14	23541 4		21600 1	
PHYSICS	29400 2							18000 2	

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	22429 7		20185 1	34000 1	24257 11	24307 24 33000/21500	24717 31 38000/21671	22314 11	26104 38 29100/23800
BUSINESS ADMIN (INCL MGMT	21730 2	17000 1	31500 1	10200 1	22094 20 30300/20000	20814 7	27169 39 35000/24000	22540 10	24087 33 31644/20000
DISTRIBUTION MANAGEMENT						20933 3	25645 4		
ECONOM & FINANCE (BANKING	21900 5				23640 14	19333 3	26226 20 31200/24000	27500 7	27163 38 29000/25800
HUMAN RSRCS (incl LABOR R			12000 1		23664 1	23000 1	24180 1	25250 4	
MANAGEMENT INFO SYSTEMS					24444 18	26574 13	28000 1		28549 15
MARKETING/MARK MGMT (RESR	19900 2	19000 1	19100 1		21702 6	25229 7	24725 53 35000/22000	26120 15	25265 76 35000/22000
ADVERTISING			18000 1				26100 2	21600 1	23000 2
COMMUNICATIONS	19250 4	11250 2	16049 6	12500 2		23000 1	23916 5	23400 3	25525 12
JOURNALISM	20000 2			19200 1			20000 1	21000 1	24375 4
TELECOMMUN/BROADCASTING	17320 2						22900 2		26400 2
ELEMENTARY EDUCATION	14692 51 20410/13000		15000 1						
PRE-ELEMENTARY EDUCATION	14400 1								
PHYSICAL EDUCATION	18000 1		19000 2						
HUMAN ECOLOGY (HOME ECONO			12740 2						28200 1
MERCHANDISING MANAGEMENT									24600 1
FOREIGN LANGUAGES		10500 1	18500 1						
LETTERS (incl English, Li			15000 1	19800 1			26708 3		28000 1
VISUAL & PERFORMING ARTS	21000 2	17500 2	33600 1	10000 1	13000 1		22500 1	28500 2	
HUMANITIES - OTHER	20500 2					18000 1	33500 12		23500 2
CRIMINAL JUSTICE	20500 1			12000 1			19000 3		29000 3
HISTORY	22000 1	11136 1	14000 1				26400 1		23300 2
POLITICAL SCIENCE/GOVT	18000 2		17250 2				24200 1		28000 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
PSYCHOLOGY	15583 6		14702 22 23000/10400	15250 2		17000 2	28590 2	12000 1	25000 1
SOCIOLOGY	16400 2		16324 5	19500 1			17500 1		25000 1
SOCIAL SCIENCES-OTHER	16000 1		16214 14			17000 1	20780 5	30000 1	
AEROSPACE & AERONAUTICAL					29514 188 35360/27846		29480 5	27000 1	30840 1
AGRICULTURAL					29900 1	25000 1	29974 8	23250 2	
ARCHITECTURAL								26450 2	
BIOENGINEERING & BIOMEDIC					30160 1				26250 2
CHEMICAL					29844 3	31980 1	32148 18	31688 8	33261 344 46800/31980
CIVIL					29504 4		27376 5	26709 70 34500/22880	30235 6
COMPUTER				25331 3	30369 36 32500/29100		31340 10		31900 12
ELECTRICAL/ELECTRONIC				31693 3	30594 260 36000/28600	28120 5	31016 201 42000/28596	30228 15	32393 46 37500/31200
INDUSTRIAL					29802 44 34300/28080	29000 1	30509 79 36000/28200	30786 7	30709 20 32400/28800
MECHANICAL					29588 174 34800/27500	29740 10	31022 489 40000/29000	29570 23 33000/27700	32181 100 42000/30000
METALLURGICAL					31774 15	33000 1	31117 33 34000/30000	31200 2	32333 8
MINING (INCL GEOLOGICAL)						30500 2			
NUCLEAR							39000 2		32280 2
PETROLEUM								11500 1	
ENGINEERING TECHNOLOGY					28032 28 34236/26000		29912 55 52000/26000	26387 8	29170 10
INDUSTRIAL TECHNOLOGY							29250 2	27500 1	
AGRIBUSINESS						21318 11			
ANIMAL SCIENCES						18000 1			
PLANT SCIENCES						19300 5			
NATURAL RESOURCES				17796 1					

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/F	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
OTHER AGRICULTURAL SCIENC						23700 3			
COMPUTER SCIENCE					28177 12 35000/26400	28100 4	28594 13	24996 1	29959 17
COMPUTER PROGRAMMING	20600 3						30500 1		27000 1
INFORMATION SCIENCES & SY					24000 1	29500 1	27200 3	29300 2	28955 13
SYSTEMS ANALYSIS					29300 1				34020 1
ALLIED HEALTH			24000 1						
HEALTH SCIENCES									28900 1
NURSING			24000 1				35000 1		23500 1
PHARMACY									30862 13
ACTUARIAL	27800 1			29000 1					
ARCHITECTURAL & ENVIRONME								24400 2	
BIOLOGICAL		10400 1				16000 1			23162 10
CHEMISTRY				24500 1	27600 1		28800 1		26056 32 33500/22800
MATHEMATICS					31070 4		26500 2		28525 4
OTHER PHYSICAL & EARTH SC									25000 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27620 20 30250/24500	25064 48 29000/22600	24533 27 28200/21000		-21867 18	21000 1	25410 4	24890 10	25705 82 29000/23500
BUSINESS ADMIN (INCL MGMT	25614 31 32000/20000	24666 24 48900/18000	24110 37 32000/18200	25105 9	23700 18		24811 9	25056 9	25414 21 33500/22200
DISTRIBUTION MANAGEMENT	28200 1	26400 1	26575 4		24650 2			27000 1	
ECONOM & FINANCE (BANKING	27640 26 32040/24000	26221 49 37500/23000	26336 21 31000/23000		24167 11		24413 3	27600 8	25337 19
HOTEL/RESTAURANT MGMT			14500 1						
HUMAN RSRCS (incl LABOR R	23167 3	21360 2	35033 3		29400 2			28000 1	24850 4
MANAGEMENT INFO SYSTEMS	29965 15	26820 10	28118 9	30375 4	22667 3		25000 3	26458 14	29267 3
MARKETING/MARK MGMT (RESR	23796 25 31800/18000	23116 41 28000/20000	25337 67 40000/22000	22945 21 25000/22100	23563 16		24314 10	22950 17	24764 11
ADVERTISING	25500 2	19000 5	19000 1						24000 3
COMMUNICATIONS	26613 8	19500 2	22132 11	27200 1	20000 2			26067 3	21067 3
JOURNALISM			23500 1	23500 1					
TELECOMMUN/BROADCASTING		19500 2							
HUMAN ECOLOGY (HOME ECONO		24180 1							
TEXTILES & CLOTHING		20000 1	28000 1						
MERCHANDISING MANAGEMENT	30000 1		18000 1						
LETTERS (incl English, Li	27000 1		27996 1						
VISUAL & PERFORMING ARTS	30000 1		29000 1	15600 1	19000 1				
HUMANITIES - OTHER	23000 1		20875 4	23004 2			22000 1	23700 2	
CRIMINAL JUSTICE					24000 1				
HISTORY		20000 1							
POLITICAL SCIENCE/GOVT			23300 5	20400 2	24000 1				27625 4
PSYCHOLOGY			25171 7		26050 2		26000 1		20000 1
SOCIAL SCIENCES-OTHER		27325 4	25000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
AEROSPACE & AERONAUTICAL	28000 1	30850 6							
AGRICULTURAL			28020 1						
BIOENGINEERING & BIOMEDIC		27351 5							33800 1
CHEMICAL	32148 3	31817 18	32240 25 35000/30500	33724 4	30340 8			33775 8	33700 133 36500/32400
CIVIL					27607 14			21600 1	31517 13
COMPUTER	31557 73 36000/30000	31441 38 33800/30000		33000 1	30175 8			29667 6	32062 5
ELECTRICAL/ELECTRONIC	31985 117 43400/30000	31605 393 47000/30000	31989 6	29693 3	30815 51 37200/29100		30000 2	31710 14	32845 31 34800/31000
INDUSTRIAL	30705 14	30456 60 35088/28600	30230 30 33500/29004	31300 6	29732 32 34000/28200		28800 3	30600 7	30950 4
MECHANICAL	32357 19	31014 165 42340/29400	31776 46 39000/30000	31150 12	30172 107 37800/28500		31887 3	31753 13	32453 86 46800/29224
METALLURGICAL	32740 11	31020 5			30413 64 36000/28800	30000 1	31500 1		30760 5
MINING (INCL GEOLOGICAL)		22000 1			30850 4	30600 2			29400 2
NUCLEAR		30880 8							
PETROLEUM									38553 7
ENGINEERING TECHNOLOGY	28185 10	28414 27 40000/22000	31000 1	32100 1	28695 20 34600/26400		25555 1		23750 4
INDUSTRIAL TECHNOLOGY		27767 3						19200 1	
AGRIBUSINESS			24600 3	31200 1					
ANIMAL SCIENCES			19298 6						
OTHER AGRICULTURAL SCIENC			20375 4						
COMPUTER SCIENCE	30868 102 42000/27500	30095 52 35200/26700	15000 1		27729 11		30000 1	26998 2	30344 36 33504/28800
COMPUTER PROGRAMMING	31000 1	29610 2	21500 1					27060 1	29919 5
INFORMATION SCIENCES & SY	26467 9	25050 2	27600 1		27300 6				28637 8
SYSTEMS ANALYSIS	30000 2	30970 2							28833 3
BIOLOGICAL	22000 1		18720 1	12000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CHEMISTRY			25475 4						29875 4
GEOLOGY & GEOLOGICAL SCI						27000 1			
MATHEMATICS	31087 4			24100 3					
PHYSICS	25480 1	29000 2							
OTHER PHYSICAL & EARTH SC							24425 1		

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI	
ACCOUNTING	24880	4			25531	9	20997	3	20833	3	24618	5
BUSINESS ADMIN (INCL MGMT	19771	7			24000	5	22575	4	19799	5	23381	4
DISTRIBUTION MANAGEMENT									28000	1		
ECONOM & FINANCE (BANKING	23375	4	26500	2	24750	4	25084	5	22600	2	26000	3
HUMAN RSRCS (incl LABOR R	22000	1									27000	1
MANAGEMENT INFO SYSTEMS	29400	1			28500	1			18000	2	33200	2
MARKETING/MARK MGMT (RESR	21771 30000/19000	28	22400	4	24333	9	24667	3	23767	16	26175	4
COMMUNICATIONS	20000	1					11500	1			25000	1
JOURNALISM	19000	2							16140	2		
TELECOMMUN/BROADCASTING	20667	3										
HUMAN ECOLOGY (HOME ECONO									16333	3		
TEXTILES & CLOTHING									17272	10		
VISUAL & PERFORMING ARTS	18000	1							13000	1		
HUMANITIES - OTHER	21600	1					32760	1				
POLITICAL SCIENCE/GOVT	23000	1										
PSYCHOLOGY	25000	1			15000	1	14000	1	23064	1		
SOCIAL SCIENCES-OTHER							29000	2				
AEROSPACE & AERONAUTICAL			31500	1	30000	1						
BIOENGINEERING & BIOMEDIC					29375	4						
CHEMICAL	32375	2	33333 34800/32700	48			31977	4			33060	10
CIVIL			28000	2			29300	2			28407	3
COMPUTER					30000	2					33000	1
ELECTRICAL/ELECTRONIC	31125	4	31673	11	30990	19	30240	5	25000	1	32084 43000/29000	28

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI	
INDUSTRIAL	28400	2	30300	2	29929	7	28400	3			30750	8
MECHANICAL	31400	4	31456 32500/30000	35	28657	7	30139	13			30862	18
METALLURGICAL							29083	6			21000	1
NUCLEAR											31900	1
ENGINEERING TECHNOLOGY			20400	2	17200	2	36500	2			30809	7
INDUSTRIAL TECHNOLOGY	20600	2										
AGRIBUSINESS											22000	1
COMPUTER SCIENCE			27165	6	26950	4	29500	1			32000	1
COMPUTER PROGRAMMING											27000	1
INFORMATION SCIENCES & SY							26900	2	30900	2	25650	2
SYSTEMS ANALYSIS					30600	1	30000	1				
BIOLOGICAL					26200	2						
CHEMISTRY			26730	2	19800	1					26000	1

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	26172 2281 45000/23500	20095 42 40000/15000	19751 8	22697 440 45000/17500	28832 75 48000/20000	20412 136 34000/13200	22846 71 47000/17000	26381 271 39500/22000	23795 227 45000/15000
BACHELOR - TECHNICAL	27496 53 33400/25200		25373 21 39900/19764	23520 15	29500 9	30373 95 39500/26920	27537 115 50000/22000	28795 542 42000/25000	28264 11

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	17652 32 24000/14000	19800 132 40000/17000	22569 305 35000/18000	19441 15	20644 870 40000/16500	21017 16	21350 6	18532 69 31000/13520	25932 28 40000/17500
BACHELOR - TECHNICAL	15000 3	19275 4	27048 80 37000/22300	30000 1	28355 52 50000/18000	20000 2	30150 2	23626 5	25000 1

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	20594 14	22098 90 31030/17000	24831 64 42000/20100	20674 95 35000/16000	18188 281 38000/13000	20775 129 38000/16656	21734 106 40000/16020	21185 38 32968/16000	21239 56 32200/14400
BACHELOR - TECHNICAL	28936 55 35520/22000	25092 90 40000/22800	29996 197 39500/26400	27425 58 34500/21500	19623 36 30000/14000	24742 182 35312/19654	25324 207 37000/22000	25583 280 40000/20800	25082 38 40000/19000

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	16882 94 25000/13000	14392 8	16242 63 33600/12000	16382 11	23191 71 30300/21000	23602 63 38500/17000	25765 188 52000/21000	24428 56 55000/17500	25791 233 35000/22000
BACHELOR - TECHNICAL	22400 4	10400 1	24000 2	26930 9	29795 833 40000/27504	25446 47 33000/18000	30862 928 52000/28200	27886 145 36000/24000	31987 645 46800/28800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26526 135 33800/20000	24667 191 48900/20000	24996 203 50000/20000	23961 41 32100/22100	23354 77 43000/18000	21000 1	24655 31 35000/22000	25175 65 35500/22000	25485 151 39000/23000
BACHELOR - TECHNICAL	31268 368 45000/28200	31082 789 47000/28500	29857 130 39000/21500	30193 32 34000/25300	29952 325 38000/27000	29550 4	29462 12	30962 53 35400/27500	32488 347 47652/29500

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL	21819 55 30000/18000	23767 6	24527 29 35000/20000	23449 20 32760/14000	20457 46 28000/14600	25886 20 33200/22500
BACHELOR - TECHNICAL	29489 14	31694 109 34800/28000	29028 50 38040/23000	30141 39 48000/28000	28933 3	31031 83 43000/28000

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26115 2048 45000/23500	23643 551 38000/19050	21967 6	21000 3	30000 1	30000 1			25096 31 30000/22500
BUSINESS ADMIN (INCL MGMT	26218 49 36000/23500	23305 44 34500/17750	19488 25 25000/15000	21936 22 27000/19000	16600 2				26734 41 48900/20100
DISTRIBUTION MANAGEMENT		19776 1							
ECONOM & FINANCE (BANKING	26660 62 32000/25000	24236 97 37500/22000	22933 40 40000/18000	23040 117 37500/18500	28914 22 45000/23000	30200 15	33333 3	23305 20 48000/12000	26247 283 45000/21750
MANAGEMENT INFO SYSTEMS	25500 1	23240 1	14400 1						27000 1
MARKETING/MARK MGMT (RESR	25000 1	16000 2	20308 12	22293 15	25000 1	30000 1		20100 1	23260 7
REAL ESTATE							35000 1		29800 2
ADVERTISING					21600 1				
COMMUNICATIONS		18625 4	18000 1						25000 3
JOURNALISM		12000 1							
ELEMENTARY EDUCATION									18000 1
FOREIGN LANGUAGES				27000 1					
LETTERS (incl English, Li		20700 1	23000 1						
VISUAL & PERFORMING ARTS		12000 1							17000 1
HUMANITIES - OTHER		24933 3			23000 1				31250 2
CRIMINAL JUSTICE			19200 1						
HISTORY						27000 1			32500 1
POLITICAL SCIENCE/GOVT	25250 2		16000 1						29350 10
PSYCHOLOGY		24600 1	28000 1						29833 3
SOCIOLOGY				21300 1					
SOCIAL SCIENCES-OTHER									23497 2
ELECTRICAL/ELECTRONIC					30000 1				
INDUSTRIAL		27800 1							

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	ACCOUNTING (PU		ACCOUNTING (PR		COMMERCIAL BAN		COMMERCIAL BAN		INVESTMT BANKI		INVESTMT BANKN		INVESTMT BANKG		INVESTMT BANKG		FINANCIAL/TREA	
MECHANICAL							31400	1										
AGRIBUSINESS							18500	1										
COMPUTER SCIENCE	30000	1	16000	1											35000	1		
COMPUTER PROGRAMMING																	28500	1
INFORMATION SCIENCES & SY	28000	1	23000	1														
BIOLOGICAL					11856	1												
CHEMISTRY																	32500	1
MATHEMATICS					21840	1											30000	2
PHYSICS			23500	1														

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING	25000 2				23000 1	13500 1	29380 5		
BUSINESS ADMIN (INCL MGMT	23818 11	21604 20 27000/19000	16850 4	21817 24 28200/16000	22898 49 30000/18000	23950 8	21832 153 36000/16000		
DISTRIBUTION MANAGEMENT				28500 2	23246 2	29500 1			
ECONOM & FINANCE (BANKING	26544 16	20522 17	21000 1	24143 7	22459 25 29000/19000	28500 3	23354 69 35000/15000	24500 1	15000 1
HOTEL/RESTAURANT MGMT							21176 1		
HUMAN RSRCS (incl LABOR R				38800 2	22775 4	18000 1	23560 3		
MANAGEMENT INFO SYSTEMS		22000 2			30000 1			22450 2	
MARKETING/MARK MGMT (RESR	25975 4	21097 12	21150 10	23406 46 40000/18000	22242 143 28000/18500	23360 33 43000/18000	23549 489 55000/18500		
REAL ESTATE							23000 1		
ADVERTISING			16017 6	21000 1			19772 29 31500/15000	18194 2	
COMMUNICATIONS		24000 1	19167 3	26800 4	22250 2	22670 4	22113 71 42000/18000		16433 3
JOURNALISM			17514 7	28000 1	23167 3		20230 16		
TELECOMMUN/BROADCASTING					20709 11		19706 16	15000 1	15138 2
PHYSICAL EDUCATION				15000 1			21000 1		
HUMAN ECOLOGY (HOME ECONO							17300 4		
TEXTILES & CLOTHING				15860 2	19586 78 26000/17000		25500 3		
MERCHANDISING MANAGEMENT					26000 1		24200 3		
FOREIGN LANGUAGES	23000 1			18000 1		19250 2	13750 2		
LETTERS (incl English, Li	25000 2	19800 2	26000 1	23904 3	19000 1	12480 1	17628 5		
VISUAL & PERFORMING ARTS				27996 1	29000 1	20000 1	22800 5	18002 10	22000 1
HUMANITIES - OTHER		15000 2	26000 1	24500 2	20550 14		21507 20 29000/18000		
CRIMINAL JUSTICE				33500 2		17600 1	23500 5		
HISTORY		24000 1		21600 1	26000 1		22331 7	21600 1	

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
POLITICAL SCIENCE/GOVT		22000 1		16800 1	22000 4	23000 2	20758 26 28000/12000		
PSYCHOLOGY	32000 1	15000 1		25333 3	19664 11	19750 4	20584 21 40000/12000		
SOCIOLOGY					21500 2	25000 1	22500 3		
SOCIAL SCIENCES-OTHER							25817 6		
BIOENGINEERING & BIOMEDIC							26795 4		
CHEMICAL							28200 2		
CIVIL						27000 1		23820 5	
COMPUTER					22000 1	30600 1	31800 6		
ELECTRICAL/ELECTRONIC					28933 3	31800 2	30463 21 34390/28396		
INDUSTRIAL				29503 5	30600 1		29695 22 35088/26784		
MECHANICAL				29750 2	28750 2	36500 1	30851 34 36500/29000	31000 1	
METALLURGICAL				31200 1			30750 2		
ENGINEERING TECHNOLOGY				27610 2	35000 1		24500 9	25000 1	
INDUSTRIAL TECHNOLOGY							15000 1		
AGRIBUSINESS							22033 6		
ANIMAL SCIENCES							18000 1		
PLANT SCIENCES							16179 5		
COMPUTER SCIENCE					50000 1	35000 1			
ALLIED HEALTH							17500 1		
HEALTH SCIENCES							28900 1		
NURSING							23500 1		
PHARMACY							30000 1		
BIOLOGICAL						15420 1	22693 11		

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
CHEMISTRY					18000 1	25920 1	26815 13		
MATHEMATICS		22300 1			18000 1				
OTHER PHYSICAL & EARTH SC							24425 1		

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
ACCOUNTING					19464 3	22645 6	20000 1		
BUSINESS ADMIN (INCL MGMT		18500 2	27200 2		24464 1	15600 1			19715 7
DISTRIBUTION MANAGEMENT									19800 1
ECONOM & FINANCE (BANKING			20000 1		19008 1	21787 3	20250 2		18231 7
HUMAN RSRCS (incl LABOR R			18750 2						24000 1
MANAGEMENT INFO SYSTEMS								33000 1	22400 2
MARKETING/MARK MGMT (RESR			22500 2		22499 1		21000 1		22436 2
ADVERTISING			18000 2						
COMMUNICATIONS	14000 3	13691 3	17268 18	21250 10		25000 1		34000 1	21000 2
JOURNALISM	20000 1	11440 1	21499 6	16526 27 28000/13520				20000 1	
TELECOMMUN/BROADCASTING	17375 4	14457 7	14918 1	16640 1					
HUMAN ECOLOGY (HOME ECONO						22000 1			
FOREIGN LANGUAGES			16500 1		14560 1				15600 1
LETTERS (incl English, Li			14833 3	18303 16	18200 1			18000 1	
VISUAL & PERFORMING ARTS			18000 1	11960 2	15000 1				22000 2
HUMANITIES - OTHER			39500 2		24640 2				
CRIMINAL JUSTICE			30500 1				25400 1	23489 32 40000/17100	
HISTORY				15000 1					22567 3
POLITICAL SCIENCE/GOVT		25225 2		22000 1	19933 3		20000 1	21300 2	21333 3
PSYCHOLOGY					17000 1	15600 1		17167 3	17928 2
SOCIOLOGY					19500 1			25000 2	
SOCIAL SCIENCES-OTHER			15496 2		17010 2				21360 5
AEROSPACE & AERONAUTICAL									24500 1

AVERAGE SALARY OFFERS — SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION — CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
CHEMICAL									34800 1
CIVIL		26700 2							20460 1
ELECTRICAL/ELECTRONIC		30500 4							24281 8
INDUSTRIAL									24342 1
MECHANICAL		31200 1							25343 1
METALLURGICAL		30600 1							
NUCLEAR									19000 1
ENGINEERING TECHNOLOGY		28500 1	26467 3						
COMPUTER SCIENCE		29655 1		37000 1	29120 1	27500 1			18034 2
INFORMATION SCIENCES & SY									19872 1
CHEMISTRY				24500 1	19000 1				
MATHEMATICS				18500 1					
OTHER PHYSICAL & EARTH SC				25000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: - 18330 PART 4 - PAGE 1

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
ACCOUNTING	25352 1		13720 2	23000 1					
BUSINESS ADMIN (INCL MGMT			17331 9			10200 1		28600 7	
ECONOM & FINANCE (BANKING	24500 1		19750 4						25000 1
MANAGEMENT INFO SYSTEMS			18000 1						
MARKETING/MARK MGMT (RESR			18764 5						
ADVERTISING			17000 1						
COMMUNICATIONS		27000 1	24100 2	14000 4	18765 3	16000 1			
JOURNALISM			14400 1						
ELEMENTARY EDUCATION			17500 2			15000 1			
PHYSICAL EDUCATION			19000 2						
HUMAN ECOLOGY (HOME ECONO			20200 1	15000 1		12740 2			
FOREIGN LANGUAGES	18700 1		18388 2						
LETTERS (incl English, Li			20177 4						
VISUAL & PERFORMING ARTS			33600 1						
HUMANITIES - OTHER			34000 2			25333 3			22100 1
CRIMINAL JUSTICE	20700 1		14200 2	20500 1		17310 3			
HISTORY			18250 2	14000 1					
POLITICAL SCIENCE/GOVT	22745 3		17175 3						
PSYCHOLOGY			15137 9	17046 24 29000/11800		15727 11			
SOCIOLOGY			19400 2	14400 1		16010 12			
SOCIAL SCIENCES OTHER		19136 3	18000 3	15660 5		16416 12			
AEROSPACE & AERONAUTICAL	35056 2							28834 46 33280/25343	
AGRICULTURAL								30600 1	27500 1

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
ARCHITECTURAL								26340 5	
BIOENGINEERING & BIOMEDIC							24154 3		
CHEMICAL							32240 3	31548 24 33900/30600	28946 7
CIVIL	24410 1	25288 3	25343 1		26400 1		23952 1	25844 393 34788/22880	27907 29 33566/24000
COMPUTER			30000 1					30900 1	31000 1
ELECTRICAL/ELECTRONIC	25000 2							30633 200 42000/27955	30000 1
INDUSTRIAL			30000 1					28740 13	26502 2
MECHANICAL				30000 1			31008 1	30429 265 45000/27300	28653 3
METALLURGICAL								29758 7	
MINING (INCL GEOLOGICAL)								25200 1	21931 8
NUCLEAR								29614 3	31590 2
PETROLEUM								11500 1	25752 1
ENGINEERING TECHNOLOGY								27889 18	
INDUSTRIAL TECHNOLOGY								25000 1	
NATURAL RESOURCES								30000 1	21000 2
COMPUTER SCIENCE			21275 3					25623 4	28000 1
COMPUTER PROGRAMMING								30400 1	
NURSING			24000 1						
ARCHITECTURAL & ENVIRONME								22100 1	
BIOLOGICAL		20500 1	26350 2				21000 1		
CHEMISTRY			21000 1						
GEOLOGY & GEOLOGICAL SCI		19493 1						27000 1	
MATHEMATICS			16000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
PHYSICS				26000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
ACCOUNTING	24000 2	27500 2							
BUSINESS ADMIN (INCL MGMT	26728 17			25500 3			17500 2	31500 1	
DISTRIBUTION MANAGEMENT	28400 2								
ECONOM & FINANCE (BANKING		25200 1		25000 1		27000 2			
HUMAN RSRCS (incl LABOR R	29400 2								
MANAGEMENT INFO SYSTEMS	26400 1	24980 2		25992 1					
MARKETING/MARK MGMT (RESR							19500 1	20500 1	
HUMAN ECOLOGY (HOME ECONO						24180 1			
HUMANITIES - OTHER	26000 1								
CRIMINAL JUSTICE	24000 1								
PSYCHOLOGY	14000 1						27500 1		
SOCIAL SCIENCES-OTHER				14000 1					
AEROSPACE & AERONAUTICAL	29228 48 33000/27500	29649 3		29640 2		29239 27 35360/25343	28756 25 30940/28080		30193 61 34060/28848
AGRICULTURAL	28254 7		25620 1			28440 3			29550 2
ARCHITECTURAL									27000 3
BIO&NGINEERING & BIOMEDIC				30160 1	29000 1	33150 2	26500 2	32500 1	29578 1
CHEMICAL	33009 85 43200/31200	32775 4	31800 2	31500 1	34800 2	33087 111 46800/31000	30875 4	33306 283 40000/31800	33017 134 36000/31800
CIVIL	28159 29 33100/26000		28940 2			27366 2	25395 4	27900 2	27913 14
COMPUTER	31551 33 40000/30300	30994 25 35000/29000	30335 3	30646 44 35000/29000	31093 26 34500/29100	31944 8	28909 4	31800 4	30908 37 35000/29000
ELECTRICAL/ELECTRONIC	31151 428 37500/29380	30938 111 37700/28500	30642 98 34800/29000	31588 55 43400/28600	31357 121 37200/29640	31011 112 47000/25600	30898 59 39500/28000	31347 58 37500/28898	30727 183 41600/28000
INDUSTRIAL	30198 224 36000/28000	31001 18		27900 2	30450 2	30285 4	29400 4	29934 13	30289 57 35400/28200
MECHANICAL	30773 677 42340/28500	30201 18	30071 40 34320/27560	30125 4	31227 15	30832 78 40000/28000	31028 37 34600/29400	31310 105 46800/29000	30994 167 38000/29120
METALLURGICAL	30906 89 36000/29400					31007 24 37440/30000	28356 8	31347 19	30823 8

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
MINING (INCL GEOLOGICAL)	31133 3						30400 2	30050 4	
NUCLEAR	31380 1		31434 6			48000 1	31307 3	30000 1	30305 7
PETROLEUM								36594 8	
ENGINEERING TECHNOLOGY	29866 84 52000/26000	29520 4	22300 4	30900 3	28692 6	30367 3	23977 7	28942 11	28418 8
INDUSTRIAL TECHNOLOGY	29100 3		25000 1						27802 5
AGRIBUSINESS						24100 1			
ANIMAL SCIENCES	18693 2								
OTHER AGRICULTURAL SCIENC	20000 1					26000 1	17750 2		
COMPUTER SCIENCE	29927 41 33852/28080	30500 22 39900/27600	33170 2	29545 53 42000/26000	30500 1	32760 5	32450 2	32200 3	29500 7
COMPUTER PROGRAMMING		30500 1		25000 1					29220 1
INFORMATION SCIENCES & SY		24000 1							
SYSTEMS ANALYSIS		30970 2	29300 1						
BIOLOGICAL							17360 2		
CHEMISTRY	28250 4					22529 7	23633 6	25002 2	
MATHEMATICS	26433 3	31500 1		31930 1		30150 2	30000 1		20800 1
PHYSICS	28000 1		28800 1			16000 1		25480 1	

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BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING —	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING	20000 1	28467 3	26480 3				26797 35 32000/24000		23700 16
BUSINESS ADMIN (INCL MGMT	26583 6	22423 8	29954 7	24700 1	20667 3		26423 47 38000/24000	23369 38 35000/17000	21104 299 40000/16800
DISTRIBUTION MANAGEMENT		26250 2							23434 31 28500/19200
ECONOM & FINANCE (BANKING	26825 4	26813 23 33500/24000	26979 14	29733 3			27463 152 39500/25000	17500 2	22500 130 40000/16500
HOTEL/RESTAURANT MGMT									19407 67 24000/17000
HUMAN RSRCS (incl LABOR R							26075 8	23182 28 35000/18200	21214 21 28000/18000
MANAGEMENT INFO SYSTEMS	26313 57 33800/23000	26200 128 32000/24300	27793 31 33200/24480				25488 20 32500/24000		25400 4
MARKETING/MARK MGMT (RESR	22000 1	28900 3	24000 1				25756 16	20367 3	22363 151 40000/18000
REAL ESTATE							26750 2		27500 1
ADVERTISING							19000 2	16500 1	19380 10
COMMUNICATIONS			30000 1				23421 7	18500 2	19783 39 30000/14500
JOURNALISM		25000 1	19500 2				20667 3	19100 2	19362 11
TELECOMMUN/BROADCASTING	28800 1						30000 2		21347 6
ELEMENTARY EDUCATION			20000 1				20000 1		
HUMAN ECOLOGY (HOME ECONO	30000 1				26500 1		14500 2	17500 1	19680 5
TEXTILES & CLOTHING									17531 21 23000/15000
MERCHANDISING MANAGEMENT									18435 31 25000/15000
FOREIGN LANGUAGES							28050 5		21375 4
LETTERS (incl English, Li		25000 1	35000 1	21000 1			22750 4	25000 3	20680 24 31500/17500
VISUAL & PERFORMING ARTS						17000 1	27000 1	19000 1	15650 4
HUMANITIES - OTHER	32760 1	39000 1					28000 2	31550 4	21354 13
CRIMINAL JUSTICE									19467 3
HISTORY			24600 1				24000 2	19000 1	20280 11

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
POLITICAL SCIENCE/GOVT	25000 1				24000 1		27050 6	21583 6	22240 35 34000/17000
PSYCHOLOGY	28000 2	33500 1			18000 1		24667 3	17094 7	19643 21 40000/15000
SOCIOLOGY							25000 1		19013 8
SOCIAL SCIENCES-OTHER		20000 1	23500 1		20000 1		22956 4	26300 5	19988 17
AEROSPACE & AERONAUTICAL	30680 1						30350 6		20500 1
BIOENGINEERING & BIOMEDIC							27350 4		
CHEMICAL			33800 2				32249 11		33220 4
CIVIL			30000 1		23100 4	27000 1	26765 42 33250/25000		27300 3
COMPUTER	30495 47 36000/27500	27750 2	26733 3				29950 10		29172 2
ELECTRICAL/ELECTRONIC	32750 2	31188 8	30954 21 35000/30000				29849 51 35000/27000		30877 13
INDUSTRIAL	29013 2	29700 5	20000 1				30389 52 39500/27300		30627 10
MECHANICAL	25200 1	28000 1	29486 10		27502 2	12100 1	29262 46 34500/26000		30444 18
METALLURGICAL		33400 1					29667 3		30600 1
MINING (INCL GEOLOGICAL)					30000 1				
NUCLEAR			31200 1				32040 1		25300 1
PETROLEUM									30000 1
ENGINEERING TECHNOLOGY	27199 4	30000 2	29067 9				30200 4	24778 2	26610 10
INDUSTRIAL TECHNOLOGY	27000 1								24300 3
AGRIBUSINESS		31200 1			21925 8				20600 1
ANIMAL SCIENCES					17100 2				19800 3
PLANT SCIENCES					19500 1		18000 1		22500 2
NATURAL RESOURCES					19398 2		30000 1		21500 5
OTHER AGRICULTURAL SCIENC					23700 3				15750 2

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 6 - PAGE 3

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
COMPUTER SCIENCE	27395 245 35000/22320	28824 53 35040/25000	28657 109 50000/24480				28909 23 34000/25000		23883 6
COMPUTER PROGRAMMING	24827 28 31500/19760		26000 1				28700 1		
INFORMATION SCIENCES & SY	26377 64 32000/22000	25913 15	26768 21 30500/24128				25906 16	30000 1	27600 1
SYSTEMS ANALYSIS		30000 1	29234 12						
HEALTH SCIENCES							30000 1		
NURSING							21000 1		
ACTUARIAL				30659 29 34300/28020			33000 1		
ARCHITECTURAL & ENVIRONME						21675 8			
BIOLOGICAL					12234 2		32400 1		14560 1
CHEMISTRY							26067 3		29393 3
GEOLOGY & GEOLOGICAL SCI					27000 1				
MATHEMATICS	25365 12	24950 4	25250 2	28270 21 37000/23000			29717 18	19400 1	28520 5
PHYSICS		33600 1							

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	MATH/STATISTIC		NURSES / PERSO		OTHER HEALTH R		PARALEGAL		PERFORMING ART		RESEARCHERS NO		RESEARCHERS -		TEACHING	
ACCOUNTING															18000	1
BUSINESS ADMIN (INCL MGMT					18000	1	21150	2			25000	1	30940	1	22000	1
ECONOM & FINANCE (BANKING															22000	1
HOTEL/RESTAURANT MGMT					23600	1										
MARKETING/MARK MGMT (RESR	21750	1			22000	2									23000	1
COMMUNICATIONS															22400	1
TELECOMMUN/BROADCASTING							13000	1								
ELEMENTARY EDUCATION					20800	1									16911 26880/12400	189
PRE-ELEMENTARY EDUCATION															15980	12
PHYSICAL EDUCATION															17691	16
SPECIAL EDUCATION															20303 38000/17300	33
HUMAN ECOLOGY (HOME ECONO															16800	1
FOREIGN LANGUAGES											18000	1			21589	6
LETTERS (incl English, Li															20318	11
VISUAL & PERFORMING ARTS					12456	1			16000	5					19243	9
HUMANITIES - OTHER					20400	1	27000	1							18078	3
CRIMINAL JUSTICE							13920	1								
HISTORY							21500	1	11136	1					17600	3
POLITICAL SCIENCE/GOVT							17250	4			22500	2			20720	3
PSYCHOLOGY	33500	1	23323	3	17078	10	18500	1			14750	2	25000	1	18250	2
SOCIOLOGY					20000	1										
SOCIAL SCIENCES-OTHER					17750	2					20000	1			17825	4
CHEMICAL													33000	1	25000	1

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PAGE 1 - PAGE 2

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
INDUSTRIAL			30000 2					
MECHANICAL			29000 1					
NUCLEAR			31320 1					
AGRIBUSINESS	20000 1							
COMPUTER SCIENCE						19493 1		
ALLIED HEALTH			24775 69 40000/19500					
HEALTH SCIENCES			25000 1					
NURSING		25414 202 40000/21008						
PHARMACY			33818 40 45000/29700				32076 1	
BIOLOGICAL			20192 9				18546 14	19080 1
CHEMISTRY			20000 1			24687 3	23473 15	14440 2
GEOLOGY & GEOLOGICAL SCI							15447 2	
MATHEMATICS	26743 5							19788 13
PHYSICS							26667 3	

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26132 2163 45000/23500	23617 707 38000/18500	21333 89 40000/15000	22792 159 37500/18500	27461 28 45000/20400	30000 18	33750 4	23152 21 48000/18000	26254 388 48900/21000
BACHELOR - TECHNICAL	29000 2	22575 4	16848 2	24950 2	30000 1			35000 1	30250 4

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	25557 37 40000/19200	20894 59 28500/17000	19033 33 30000/14000	23605 104 50000/17500	21636 354 30000/18000	22829 63 43000/16500	22695 964 55000/17000	18965 17	16654 7
BACHELOR - TECHNICAL		22300 1		29344 10	28900 11	29255 8	27796 142 36500/21000	25014 7	

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL	16438 8	16077 15	19707 44 42000/12000	17744 58 31500/13520	19540 18	21494 13	21150 6	23273 43 40000/17000	20396 38 25992/16067
BACHELOR - TECHNICAL		29536 10	26467 3	26250 4	24060 2	27500 1			23449 17

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL	22498 7	21102 4	18526 60 52000/13000	16587 38 29000/10000	18765 3	16451 46 30000/12480		28600 7	23550 2
BACHELOR - TECHNICAL	28904 5	23171 5	23897 11	28000 2	26400 1		27238 9	28440 987 45000/22932	27134 58 34000/22000

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	26236 27 31800/24000	26032 5		23582 6		26060 3	20500 4	26000 2	
BACHELOR - TECHNICAL	30726 1763 52000/28000	30798 210 39900/28000	30255 161 38000/27560	30530 167 43400/26500	31225 174 37200/29199	31262 392 48000/27000	29404 172 39500/25000	32359 515 47652/29900	31002 696 41600/28200

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	26416 75 33800/23000	26260 172 39000/23400	27373 63 50400/22499	26980 5	21500 7	17000 1	26543 325 40000/24000	22714 104 42000/16000	21183 983 40000/16300
BACHELOR - TECHNICAL	27390 407 36000/22000	28573 94 35040/25000	28749 193 50000/24480	29656 50 37000/24240	21841 26 30000/16500	21250 10	29111 297 40000/25000	24739 4	27650 96 40000/20000

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL	27625 2	23323 3	18277 20 25000/15500	18656 11	15189 6	19643 7	27970 2	17738 297 38000/13000
BACHELOR - TECHNICAL	25620 6	25414 202 40000/21008	27494 124 45000/20000			23388 4	21881 36 33500/14000	19424 17

AVERAGE SALARY OFFERS SEPTEMBER 1989 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 8/9/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	31479 78 42000/27300	39600 1		37411 45 57000/30000	37600 5	36071 12	31667 6	35616 56 62500/30000	37778 9
MBA--TECH	30809 23 42000/26000		25500 2	42400 5	52600 5	33800 5	38250 2	41104 24 85000/30000	41667 3

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH	35000 2	35000 1	32773 13	50525 4	27457 8				35125 8
MBA--TECH			52000 1						

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH		32557 7	31060 2	23750 4	20800 1	22350 6	28040 5	26750 4	32125 3
MBA--TECH		32000 1		50000 1	38000 1	39000 1			

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	25000 1					27000 2	39493 29 55000/30000	33450 2	37813 27 53000/31644
MBA--TECH					32700 2	51000 1	40800 12	34950 2	39175 26 50000/33600

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	36563 24 42000/33000	38338 8	36100 14	42500 4	33200 4		37144 5	33840 5	38638 16
MBA--TECH	41433 9	38040 10		43800 3	32000 3				39025 12

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH		22000 1	37348 5	42000 1		39800 5
MBA--TECH			45000 1			27000 1